

**REQUEST FOR PROPOSAL
FOR
Designing and Fabrication of Madhya Pradesh Tourism Pavilion in Different National Travel marts and
Exhibitions**

Date- 02nd April 2019

Pre-Bid Queries and Answers

S.No.	RFP Reference and Provision	Tender Clause	Query / Suggestion	Authority Response
1	Clause No. 1.3 Scope of Work Point No. 1.3.1 (h) of M P Tourism Pavilion	The area of MP Tourism Pavilion may be in the range of 6 sqm to 250 sqm at different locations in the country. (as per Schedule 1).	Schedule 1 is Not Attached.	Schedule 1 is Attached in Addendum.
1	Clause 2.2 Eligibility of Bidders	The Proposed Bidder should be a company registered under Indian Companies act 1956/2013 or the partnership act 1932.	Sole proprietor organizations with all necessary government registrations also.	Accepted
2	Clause 2.19 Performance Security & EMD	Submission of EMD and Performance Security	MSME/ NSIC Should be given relief for EMD and Performance Security.	No Change
3	Clause 3.3 Shortlisting of bidders	Presentation marks- 40	Presentation marks- 50	No Change
4	Clause 2.2 Eligibility of Bidders sub clause no 5	Empanelment with tourism department/ Boards will be preferred.	Project wise tourism-based work with govt departments/ boards should be preferred.	Accepted.
5	Clause 1.3 Scope of work sub clause 5	Electricity and other organizational charges relating to pavilion shall be borne by the agency	Electricity and all other organizational charges relating to pavilion shall be additional which will be as and where basis and will be paid by MPTB	Not Accepted.
6	Clause 1.3 Scope of work sub clause U	All legal permissions and linkages for the event shall be done by the agency directly with the organizers.	Any and all legal permissions and linkages for the event shall be treated additional as and when basis. Expenses pertaining to the would be paid by MPTB.	Not Accepted.
7	Clause No 6 Fee payment structure sub clause 6.1	payment will be made as per the actual invoice received after the successful completion of events along with proper supporting and verification by delegation/ official of Madhya Pradesh Tourism Board	The payment structure should be planned based on the milestones, such as 50% advance along with PO and remaining 50% on the completion of the event.	Not Accepted.

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MADHYA PRADESH TOURISM BOARD

**ADDENDUM TO THE
REQUEST FOR PROPOSAL (RFP)
FOR**

DESIGNING & FABRICATION OF MADHYA PRADESH TOURISM PAVILION

**ADDENDUM TO THE
REQUEST FOR PROPOSAL (RFP)
FOR
DESIGNING & FABRICATION OF MADHYA PRADESH TOURISM PAVILION
Tender Reference No. 1047, Tender ID No. – 2019_MPTB_24345, Bhopal, Dated: 08/03/2019**

THE FOLLOWING ARE THE MODIFICATIONS TO THE REQUEST FOR PROPOSAL THE DELETIONS FROM THE EARLIER TEXT OF THE REQUEST FOR PROPOSALS ARE INDICATED AS STRIKETHROUGHS AND THE ADDITIONS ARE UNDERLINED.		
Sl. No.	Clause No.	Provision of the Request for Proposals
(i)	Clause No. 1.3 Scope of Work Point No. 1.3.1 (h) of M P Tourism Pavilion	The area of MP Tourism Pavilion may be in the range of 6 sqm to 250 sqm at different locations in the country. (as per Schedule 1). *Schedule 1 is Attached Below:
(i)	Clause no. 2.2, Eligibility of Bidders Point no. 2.2.2	Clause no. 2.2.2 is revised as under: The proposed bidder should be a company registered under Indian Companies Act, 1956/2013 or The Partnership Act, 1932. The bidder should have Articles of Association (in case of registered company) by Law and Partnership Deed (in case of Partnership Firms). <u>Sole proprietor organizations with all necessary government registrations also.</u>
(ii)	Clause 2.2, Eligibility of Bidders Point no. 2.2.5	Point no. 2.2.5 of Clause no. 2.2, Eligibility of Bidders is revised as under: Empanelment/experience with other tourism department / boards will be preferred for construction of pavilion in trade fair / exhibition. <u>Project wise tourism-based work for Fabrication with govt Tourism departments/ boards should be preferred.</u>
(iii)	3.10 Award of Contract Point No. 3.10.2 Public Opening & Evaluation of Financial Proposals	Clause 3.10 Award of Contract Point No. 3.10.2 Public Opening & Evaluation of Financial Proposals is revised as under: After the technical evaluation (quality) is completed, MPTB shall notify those agencies whose proposals did not meet the minimum qualifying mark or were considered non-responsive to the RFP and Scope of work and the financial proposals of such bidders will be returned unopened after the signature of the contract. MPTB shall simultaneously notify the agencies that have secured the minimum qualifying mark, the date, time and place set for opening the financial proposals or as mentioned in the RFP, to enable the agencies to attend the opening of

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		<p>the financial proposals.</p> <p>The financial proposals shall be opened publicly in the presence of representatives of the agencies who choose to attend. The name of the agencies, the technical points, and the prices quoted shall be read out by MPTB.</p> <p>The proposal with the lowest cost (Fm) shall be given financial score (Sf) of 100 points.</p> <p>The financial scores of other proposals should be computed as follows:</p> <p>$Sf = 100 \times Fm/F$</p> <p>Where F= amount of financial proposal</p> <p>Combined Quality and Cost Evaluation</p> <p>The total score shall be obtained by weighting the combined quality/technical and cost scores and adding them, as follows:</p> <p>$S = St \times Tw + Sf \times Fw$</p> <p>Where S = total score</p> <p>St = combined technical score</p> <p>Sf = combined financial score</p> <p>Tw= weight assigned to technical score i.e.-0.7 <u>0.6</u></p> <p>Fw= weight assigned to financial score i.e. <u>0.3</u> <u>0.4</u></p> <p>The successful bidder shall be the bidder having the highest score. In the event two or more bidder have same score in the final ranking, the bidder with higher/highest technical score shall be considered as successful bidder. In case two or more bidder have same score in the final ranking and technical score, the bidder with higher/ highest turnover in preceding year shall be considered as successful bidder.</p> <p>The firm obtaining the highest total score shall be the successful agency.</p>

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***Schedule 1: Participation of Madhya Pradesh Tourism in National Exhibitions for Year 2019-20**

Exhibitions 2019-20 (Provisional List)					
S.no.	Name of Events	Place	Date	Space in Sq. Mtr.	No of Co - Participants
1	BTF (Bengal Tourism Fest)	Bengal Tourism Fest	07-09 June 2019	36	4
2	ABP Tourist Spot	Kolkata	28-30 June 2019	18	2
3	TTF	TTF South (Hyderabad)	05-06 July 2019	72	8
4	TTF	Kolkata	12-14 July 2019	72	8
5	Tourism Fair	Ahmedabad (Gujrati University Convention Center)	19-21 July 2019	36	4
6	India International Travel Mart (IITM)	Bangalore	02-04 August 2019	36	4
7	India Travel Mart (ITM)	New Delhi	09 - 11 August 2019	72	4
8	India International Travel Exhibition (IITE)	Indore	16-18 August 2019	36	4
9	TTF	Ahmedabad	30-31 August, 01 September 2019	72	8
10	TTF	Mumbai	13-15 September 2019	72	8
11	India International Travel Exhibition (IITE)	Mangalore	15-17 November 2019	36	4
12	India International Travel Mart (IITM)	Hyderabad	22-24 November 2019	36	4

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S.no.	Name of Events	Place	Date	Space in Sq. Mtr.	No of Co - Participants
13	India International Travel Mart (IITM)	Pune	29 November -01 December 2019	36	4
14	India Travel Mart (ITM)	Jaipur (Rajasthan)	6 - 8 December 2019	36	4
15	Tourism Fair	Siliguri (City Center)	13-15 December 2019	36	4
16	India Travel Mart (ITM)	Lucknow (Uttar Pradesh)	20-22 December 2019	36	4
17	TTB (Travel & Tourism Bazaar)	Ranchi (Jharkhand)	20-22 December 2019	36	4
18	SATTE, New Delhi	Greater Noida	8-10 January 2020	228	24
19	IITT, Mumbai	B.K.C. Mumbai	15-17 January 2020	100	10
20	TTF	Bengaluru	17-19 January 2020	36	4
21	India Travel Mart (ITM)	Ahmedabad (Gujrat)	24-26 January 2020	36	4
22	India International Travel Exhibition (IITE)	Nagpur	24-26 January 2020	36	4
23	OTM	OTM Mumbai	03-05 February 2020	100	10
24	TTB (Travel & Tourism Bazaar)	Kolkata (West Bengal)	07-09 February 2020	36	4
25	Bengal Travel Mart	Siliguri	Feb-20	36	4

by *[Signature]* 25/6/19
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S.no.	Name of Events	Place	Date	Space in Sq. Mtr.	No of Co - Participants
26	India International Travel Mart (IITM)	Kolkata	21-23 February 2020	36	4
27	India International Travel Exhibition (IITE)	Vijayawada	28,29 February, 1st March 2020	36	4
28	India Travel Mart (ITM)	Chandigarh (Panjab)	20-22 March 2020	36	4
29	India International Travel Exhibition (IITE)	Bhubaneswar	20-22 March 2020	36	4
30	The Great Indian Travel Bazaar	Jaipur (Rajasthan)	19-21 April 2020	150	16

Note:

- Madhya Pradesh Tourism Board May or May not Participate in All Above Events.
- Additional Events Fabrication May be Added, if Required.

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